Small Business REQUIREMENTS & RESOURCES



AGENDA

- 9:00 a.m. Welcome and overview of workshop agenda
 - Intro of SBRR partners
- 9:05 a.m. Keynote speaker, Michael Ervick, Manager, Small Business Liaison Team Governor's Office for Regulatory Innovation and Assistance (ORIA)
- 9:25 a.m. Business-Friendly Programs ESD/WDC/WS
 - > South Central WDC and WorkSource Yakima
 - > Tax & Wage
 - ➤ WOTC/Bonding
 - > SharedWork
 - Paid Family and Medical Leave

S-T-R-E-T-C-H BREAK

10:15 a.m. – Department of Labor and Industries

S-T-R-E-T-C-H BREAK

- 11:10 a.m. Department of Revenue
- 11:55 a.m. Complete workshop survey and closing comments
- 12:00 noon One-on-one questions with presenters
- 12:30 p.m. Workshop closed

BUSINESS WA.GOV Small Business Guidance

Made possible by Washington state's

Small Business Liaison Team

(SBLT)

Michael Ervick

Small Business Liaison,
Business Services
Governor's Office for Regulatory Innovation and Assistance (ORIA)

Contact via: help@business.wa.gov

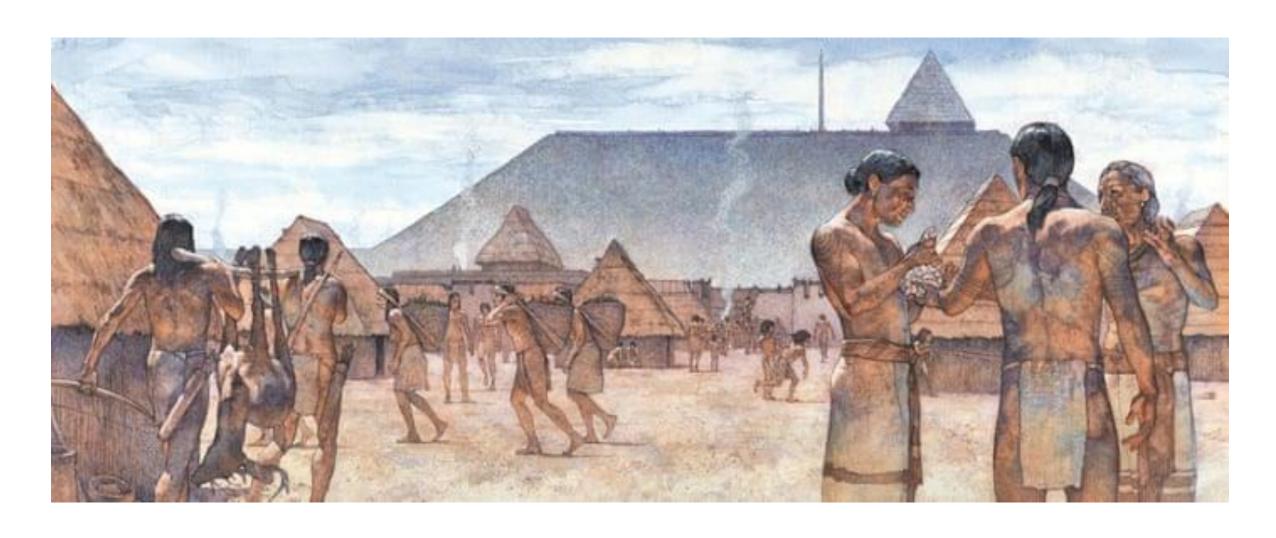


How Important is Small Business in Yakima County According to Reference USA

There are 338,813 "active" businesses in Washington State and 9,365 of them are in Yakima County

- 99.9% have less than 500 employees (Federal)
- 99.7% have less than 250 employees (International)
- 96.3% have less than 50 employees
- 91.1% have less than 20 employees
- 6.6% are sole proprietors with no employees
- 0.1% are considered big businesses (Federal)

Our Economy has Always been a Small Business Economy.



Three Very Important State Resources

- Office for Regulatory Innovation and Assistance (ORIA) – Call Center
- Small Business Liaison Team (SBLT) Experts
- BUSINESS.WA.GOV Information

- Governor's Office for Regulatory
- Innovation and Assistance

State of Washington

Your Small Business Concierge

- We help residents and businesses understand and navigate Washington's regulatory processes.
- We help you find the answers to your questions about starting, running and growing a business in Washington.
- We do research or connect you with the right people in local, state or federal agencies.

Three Very Important State Resources

- Office for Regulatory Innovation and Assistance (ORIA) – Call Center
- Small Business Liaison Team (SBLT) –
 Experts
- BUSINESS.WA.GOV Information



The Team











Washington State
Liquor and Cannabis Board



Washington State
Department of Social
& Health Services







Governor's Office for RegulatoryInnovation and Assistance

LED US









Washington State Commission on Asian Pacific American Affairs



Washington
State Department of Agriculture





"Serving Those Who Served"

















About the **Small Business Liaison Team (SBLT)**

- Representatives started working together in 2006
- SBLT was formally recognized in 2012 by Executive Order 12-01
- ORIA facilitates the SBLT
- Over 2 dozen state agencies and commissions participate
- SBLT Vision Making Washington State the best place to do business
- SBLT Mission We listen to businesses, then drive action to make it easier to do business in Washington State.
- Download a contact sheet here: http://business.wa.gov/liaisons

We work together to help start, run and grow small businesses in the state of Washington.

Leading the Way to Build a



Statewide Public Private Partnership

Three Very Important State Resources

- Office for Regulatory Innovation and Assistance (ORIA) – Call Center
- Small Business Liaison Team (SBLT) Experts
- BUSINESS.WA.GOV Information



- http://business.wa.gov/bel20
- One place for a businesses to start, run, and grow
- Mobile friendly website, so follow along with your smart phone





Linking entrepreneurs and small businesses to Washington state resources

Our service is **free** and we are ready to help.









We Connect You... ..to answers ..to solutions ..to people

Trending Now

Frequently asked questions, new regulations, popular topics.

Learn More →

Road Map for opening a business

Step-by-step instructions on how to register and license your business in the state of Washington.

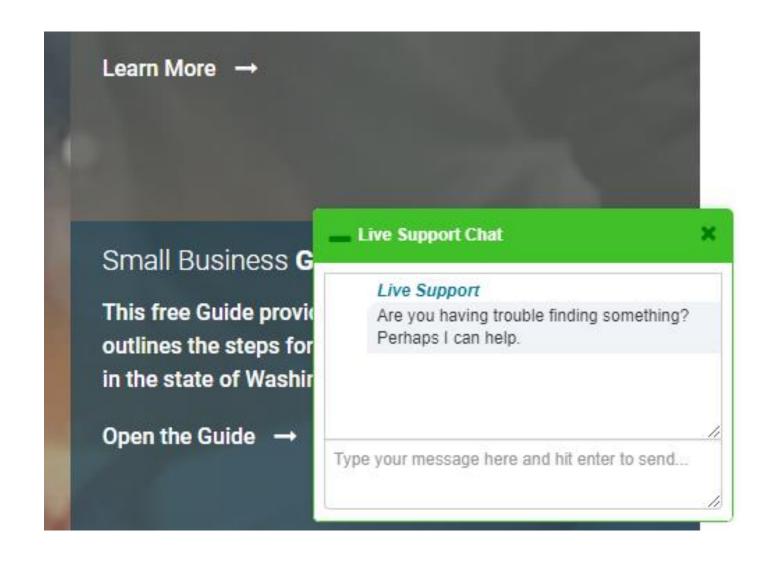
Learn More →

Small Business Guide

This free Guide provides links to valuable resources, and outlines the steps for starting and operating a business in the state of Washington (available in six languages).

Open the Guide →

Live Support Chat

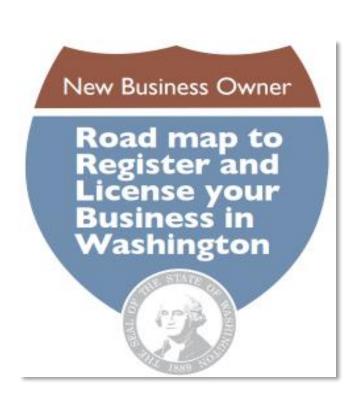




WASHINGTON STATE SMALL BUSINESS LIAISON TEAM

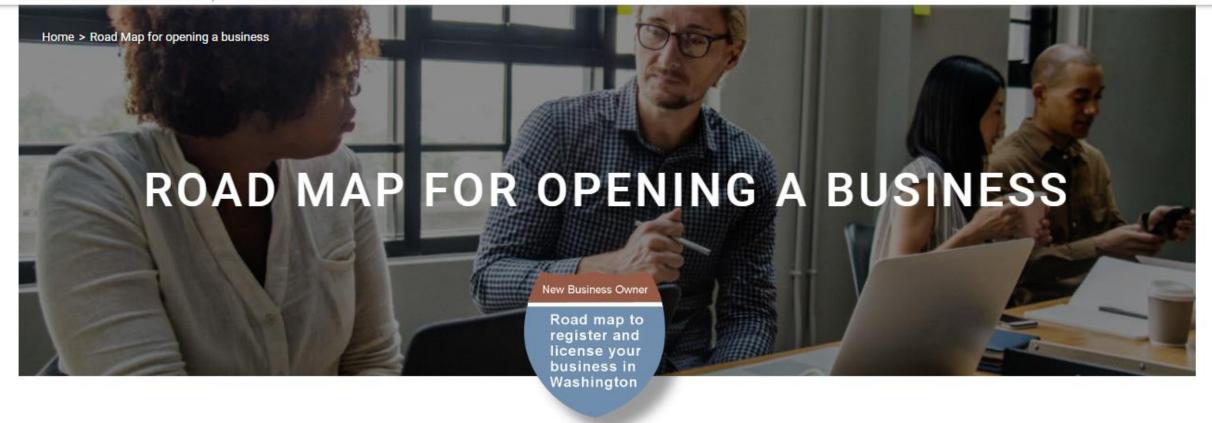
AGENCY	SERVICES	LIAISON
GOVERNOR'S OFFICE FOR REGULATORY INNOVATION & ASSISTANCE	Assistance with local, state, and federal business licensing regulations and environmental permitting.	Michael Ervick michael.ervick@gov.wa.gov 360-725-2663
DEPT. OF LABOR & INDUSTRIES	Regulate Workers Compensation; employment standards & policies; workplace safety & health and Contractor Registration.	Andrew Bryan 360-902-4730 Celia Nightingale 360-902-4865 smallbusiness@lni.wa.gov
DEPT. OF REVENUE	Regulate tax account registration, state business Excise taxes, and tax Incentives/Credits.	Janet Shimabukuro janets@dor.wa.gov 360-705-6602
Business Licensing Services	Partnered with select cities to provide one- stop state and city business licensing services.	Kim Johnson kimberlyj@dor.wa.gov 360-705-6615
EMPLOYMENT SECURITY DEPT.	Regulate Unemployment Insurance, Paid Family Medical Leave, Labor Market Information, and Work-Source program.	Rafael Colon smallbusiness@esd.wa.gov 360-902-9540
SECRETARY OF STATE CORPORATIONS & CHARITIES	Register Corporate Business Entities, Charitable Organizations, Trademarks, and Domestic Partnerships.	Patrick Reed patrick.reed@sos.wa.gov 360-725-0358
COMMISSION OF HISPANIC AFFAIRS	Improving the development of public policy and government services to the Hispanic Community.	Nancy Rocha Aguilar nancy.rochaaguilar@cha.wa.gov 360-725-5661

Self Guided Research









8 Steps to forming a business in Washington State

This is a road map for opening a business in the state of Washington. There are eight steps in the road map but not all of them will apply to your business. **We recommend you read through all steps in this road map before applying for your business license.** You can download the Road Map as a PDF file if you prefer that format.

Click here to ask a question.





Plan Your Business

Start Your Business 🕟

Open Your Business

(

Run Your Business

(

Grow Your Business

(

Close Your Business

(

Loan Programs For Your Business



Download the Guide (Six languages)

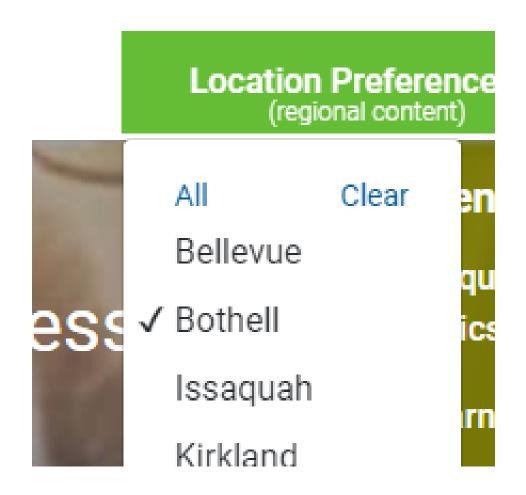
Need Help? Chat with us!

King County Pilot Project

(Bellevue, Bothell, Kirkland, Redmond)

Expanding business.wa.gov to include:

- Local content filtered by user preferences
- User managed notifications
- Summary of business information held by the state
- http://demo.business.wa.gov



In Closing

Information Center 1.800.917.0043



- Make this your first call.
- Available Monday through Friday, 8 a.m. through 5 p.m.
- Friendly, knowledgeable about regulations, and our service is free.
 Contact us and we will help you with your questions.
- We really want you to succeed

Website & live chat: http://business.wa.gov

E-mail: help@business.wa.gov

Small Business Liaisons



- If you need to contact a state agency directly, we are your contact
- The SBLT consists of representatives from 27 agencies
- Listening to businesses
- Drive action to make it easier to do business in Washington state

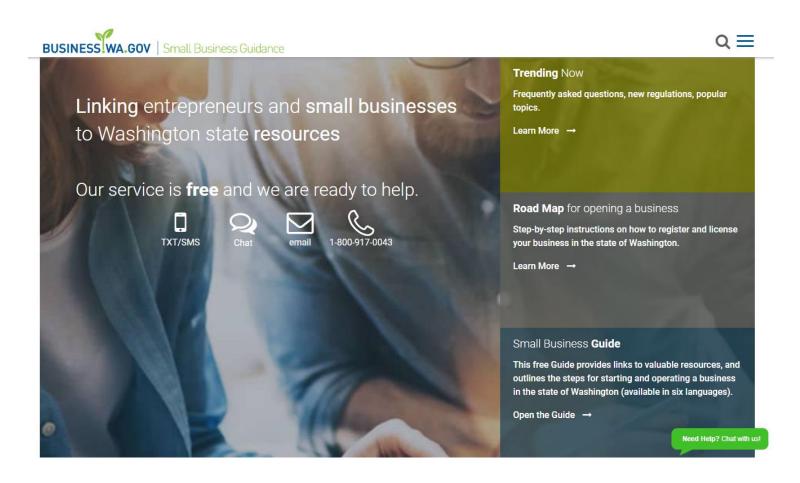
Visit: http://business.wa.gov/liaisons for details



Small Business Guidance

http://business.wa.gov

- SMS Text
- Live Chat
- Email
- Phone



New Business Road Map



- Road Map to register and license your business
- Provides step-by-step instructions

Visit: http://business.wa.gov/roadmap for details

Small Business Guide



- Details the steps to start, run, and grow a business
- Provides links to valuable resources
- Available in six languages

Visit: http://business.wa.gov/guide for details

Thank you



Questions



Business-Friendly Programs





BUSINESS-FRIENDLY PROGRAM PRESENTERS



- Jack Fitzgerald, South Central Washington Workforce Council
- Peter Serrano, Unemployment Insurance Tax and Wage
- Clancy Mullins, WOTC & Federal Bonding Program
- Rafael Colón, SharedWork and Paid Family and Medical Leave



SERVING KITTITAS, KLICKITAT, SKAMANIA & YAKIMA COUNTIES

www.SouthCentralWDC.com



Tax & Wage

One call resolution for all customers who need assistance



Tax & Wage HOW DOES ESD SERVE EMPLOYERS?



Four ways ESD serves employers, what are they?

- 1. Support 235,000 employers
- 2. Verify and adjust wage records
- 3. Ensure a fair and accurate annual tax rate
- 4. Educate employers on state guidelines and policies

Tax & Wage KEY COMPONENTS OF TAX & WAGE



- Report filing and payments
- Tax rate calculation
- Relief of benefit charges
- Wage and hour adjustments (amendments)
- Waivers of penalties & interest
- Refunds
- Audit and investigation program

Practical hands-on overview of UI Tax



Four things you should know:

- 1. Reports & payments are due quarterly.
- 2. The tax due is calculated by multiplying the taxable wages by the tax rate. Wage base 2019 = \$49,800, 2020 = \$52,700.
- 3. Late payments & reports are assessed penalties & interest and could affect the business annual tax rates.
- 4. To report & pay go to www.esd.wa.gov.
 - Then what? Let's navigate...

Common questions from employers



- What is my billing statement for?
 - This is a balance due on your tax account.
- How do I file & pay my quarterly taxes?
 - Thru Secure Access WA & EAMS https://esd.wa.gov/
- How do I update my address, close my account or update owner/officers?
 - Fill out business change form 5208C-1 or owner/officer change form: https://esd.wa.gov/employer-taxes/forms-and-publications

Important names and numbers



- Peter Serrano
- Meredith Cole
- Paul Dean
- Cyal Christmas
- Stephen Henry
- Denice Craig

- Peter Serrano
 - **360-890-3659**
 - pserrano@esd.wa.gov
- Meredith Cole
 - **360-890-3585**
 - mcole@esd.wa.gov
- Benefit charging/tax rate requests:
 - 855-829-9243 option 3



WHAT DOES WOTC DO?



- The Work Opportunity Tax Credit is a tax incentive for employers to hire certain job seekers. The goal is to help these individuals become economically self-sufficient and to reward employers who give them a chance.
- Participating employers are able to reduce their Federal income tax liability by \$2,400-\$9,600 per eligible employee.
- All applications must be submitted within 28 days of the employee's start date.
- In 2019 Washington State employers received \$106M of potential tax credit savings using the WOTC program.

WORK OPPORTUNITY TAX CREDIT



Veteran Target Groups	Worked at least 120 hours but less than 400 hours	Worked at least 400 hours		
Received (food stamps) benefits 3 of last 15 months	Up to \$1,500 (25% of \$6,000 of first-year wages)	Up to \$2,400 (40% of \$6,000 of first-year wages)		
Disabled Veteran hired within 1 year of leaving service	Up to \$3,000 (25% of \$12,000 of first-year wages)	Up to \$4,800 (40% of \$12,000 of first-year wages)		
Disabled Veteran Unemployed at least 6 months	Up to \$6,000 (25% of \$24,000 of first-year wages)	Up to \$9,600 (40% of \$24,000 of first-year wages)		
Unemployed at least 4 weeks	Up to \$1,500 (25% of \$6,000 of first-year wages)	Up to \$2,400 (40% of \$6,000 of first-year wages)		
Unemployed at least 6 months	Up to \$3,500 (25% of \$14,000 of first-year wages)	Up to \$5,600 (40% of \$14,000 of first-year wages)		

Veteran supporting documentation must be provided within 90 days of WOTC application submission.

WORK OPPORTUNITY TAX CREDIT



Other WOTC Target Groups	Worked at least 120 hours but less than 400 hours	Worked at least 400 hours	
Received (food stamps) benefits Age 18-39 qualifying individual or family member received benefits 6 months prior to hire date	Up to \$1,500 (25% of \$6,000 of first-year wages)	Up to \$2,400 (40% of \$6,000 of first-year wages)	
Short Term TANF Recipient TANF recipient 9 of last 18 months	Up to \$1,500 (25% of \$6,000 of first-year wages)	Up to \$2,400 (40% of \$6,000 of first-year wages)	
Long Term TANF Recipient TANF recipient last 18 consecutive months or received 18 months of TANF combined with final payment within last 2 years	N/A	Up to \$9,000 (40% of \$10,000 of first-year wages and 50% of \$10,000 of second-year wages)	
Vocational Rehabilitation Referral Participant in a state or federal- vocational-rehabilitation program and had a written plan within the last 2 years	Up to \$1,500 (25% of \$6,000 of first-year wages)	Up to \$2,400 (40% of \$6,000 of first-year wages)	

Other WOTC Target Groups	Worked at least 120 hours but less than 400 hours	Worked at least 400 hours	
Ex-Felon Convicted of a felony within one year prior to the hire date; or released from incarceration within one year prior to the hire date	Up to \$1,500 (25% of \$6,000 of first-year wages)	Up to \$2,400 (40% of \$6,000 of first-year wages)	
SSI Recipient Received SSI payment in any month within 60 days of being hired	Up to \$1,500 (25% of \$6,000 of first-year wages)	Up to \$2,400 (40% of \$6,000 of first-year wages)	
Long-term unemployed Individual who has been unemployed at least 27 consecutive weeks and received at least one week of unemployment compensation Up to \$1,500 (25% of \$6,000 of first-year wages		Up to \$2,400 (40% of \$6,000 of first-year wages)	

www.esd.wa.gov/wotc





QUICK LINKS

FREQUENTLY USED LINKS

The SharedWork Program

Work Opportunity Tax Credit
(WOTC)

FORMS

SharedWork forms and media library

Employer resources forms and publications library

WOTC pre-screening form (IRS form 8850) (PDF)

WOTC individual characteristics form (ETA form 9061) (PDF)

RELATED LINKS

Labor market info

Washington State Small-Business Guide

Steps to open a secure email from ESD

CONTACT US

Contact a local WorkSource

Work Opportunity Tax Credit (WOTC)

The WOTC is a tax incentive for employers to hire certain hard-to-place job seekers. The goal is to help these individuals become economically self-sufficient and to reward employers who give them a chance.

Employers can reduce their federal business taxes by anywhere from \$2,400 to \$9,600 per eligible employee. The amount employers get is based on:

- · The employee's target group
- · Wages earned and hours worked by the employee

Employers cannot claim the WOTC for:

- Relatives
- Former employees
- Undocumented aliens

Work Opportunity Tax Credit fact sheet - for a program overview and recent statistics

U.S. Department of Labor website - for updates and more information

To apply online

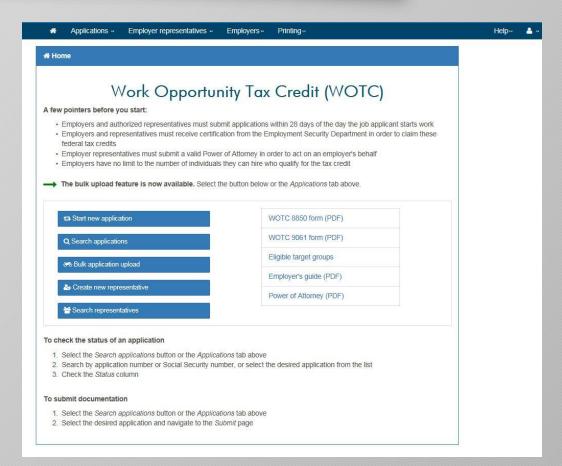
You must have a SecureAccess Washington (SAW) account **and** a WOTC account. Read *How to apply* then start here.

All applications must be submitted within 28 days of the employee's start date.

WOTC resources:

Online filing system | Eligibility | How to apply | Application deadlines

For more information: email ESDGPWOTC@esd.wa.gov or call 360-902-9326



FEDERAL BONDING PROGRAM



- Created in 1966 by USDOL, the Federal bonding program protects employers against employee act of dishonesty. The bond provides 100 percent coverage and has no deductible.
- Employers receive the bonds free-of-charge. Each new hire can be bonded from \$5,000 - \$25,000 with \$0 deductible covering the first six months of employment against acts of dishonesty.
- Bonds can be applied to ANY full- or part-time employee paid wages (with Federal taxes deducted from pay), including individuals hired by temp agencies. *Self-employed people cannot be covered by Fidelity Bonds

www.esd.wa.gov/bonding





QUICK LINKS

FREQUENTLY USED LINKS

The SharedWork Program
Work Opportunity Tax Credit
(WOTC)

The H-2A Program
Business layoff assistance

FORMS

SharedWork forms and media library

Employer resources forms and publications library

WOTC pre-screening form (IRS form 8850) (PDF)

WOTC individual characteristics form (ETA form 9061) (PDF)

Paid Family and Medical Leave employer tooklit (PDF)

RELATED LINKS

Labor market info

Washington State Small-Business Guide

Steps to open a secure email from

CONTACT US

Contact a local WorkSource

Federal bonding

The fidelity bonds issued by the Federal Bonding Program (FBP) protect employers against employee fraud and dishonesty. Employers receive the bonds free-of-charge as an incentive to hire these applicants. The FBP was designed to reimburse the employer for any loss due to employee theft of money or property up to \$5,000 during the first six months of a selected individual's term of employment.

The mission of the FBP is to give employers the peace of mind that you can safely provide all individuals job opportunities with limited risk.

The FBP helps reduce barriers for justice-involved individuals, as well as others who have difficulty securing employment and getting their lives back on track, building stronger, healthier communities.

TO APPLY:

Print and fill out the Washington State Bond Request form (pdf) and return to Clancy Mullins, State Bonding Coordinator at PO Box 9046, Olympia, WA 98507, or bonds4jobs@esd.wa.gov.

FOR MORE INFORMATION:

- Read the Federal Bonding Program informational brochure for Employers and Job Seekers
- Visit the Federal Bonding Program website
- · See Employment Security's Federal Bonding fact sheet

CONTACT:

Call 800-669-9271 or email bonds4jobs@esd.wa.gov, for additional information.

MAIL or EMAIL to:	Clancy Mullins / State Bondin Employment Security Departs PO Box 9046 Olympia, WA 98507-9046 Phone: 1-800-669-9271 bonds4jobs@esd.wa.gov		or	
EMPLOYER REC	EIVING BOND			
COMPANY NAME	& INDUSTRY			
FEIN -				
CONTACT PERSON	NAME -			
PHONE NUMBER				
ADDRESS -				
CITY/STATE/ZIP -				
WORKER COVER LAST NAME - BOND EFFECTIVE		nt clearly) TRST NAMI SOC. SECU		
Occupation:	E	thnicity:		
Reason for bond:	Justice Involved Oth	ier	Starting wage_	per hr.
5,000 (If reque	CE AMOUNT REQUEST sting more than \$5K, provide is signed by originator and legible)	information (\$5K,	on why higher amo \$10K, \$15K, \$20K,) EPHONE #	

WOTC & FEDERAL BONDING



Program Manager: Clancy Mullins

Phone: (360) 890-3631

Email: cmullins@esd.wa.gov

www.esd.wa.gov/wotc

www.esd.wa.gov/bonding



SharedWork is a shared win

BUSINESSES WIN. EMPLOYEES WIN. COMMUNITIES WIN.







Let's watch the SharedWork award winning video

SHAREDWORK REQUIREMENTS



Eligible employers:

- Unemployment tax rate less than 5.4%
- Current on all taxes
- In business at least six months
- Employ at least two employees eligible for U. I., showing 680 hours in their base year of employment

Eligible employees:

- Collect partial unemployment benefits
- Have no job search requirements
- Earn more than if fully laid off

For peace of mind, call us and in 60 seconds or less we will determine you eligibility

SHAREDWORK call us



For peace of mind, call us and in 60 seconds or less we will determine you eligibility.

800-752-2500

CONTACT SHAREDWORK



Contact: Cheryl Brown

Phone: 800-752-2500

Email: sharedworkplansect@esd.wa.gov

SharedWorkWA.com

Washington Paid Family & Medical Leave



Employer Overview

www.paidleave.wa.gov



What is Paid Family and Medical Leave?

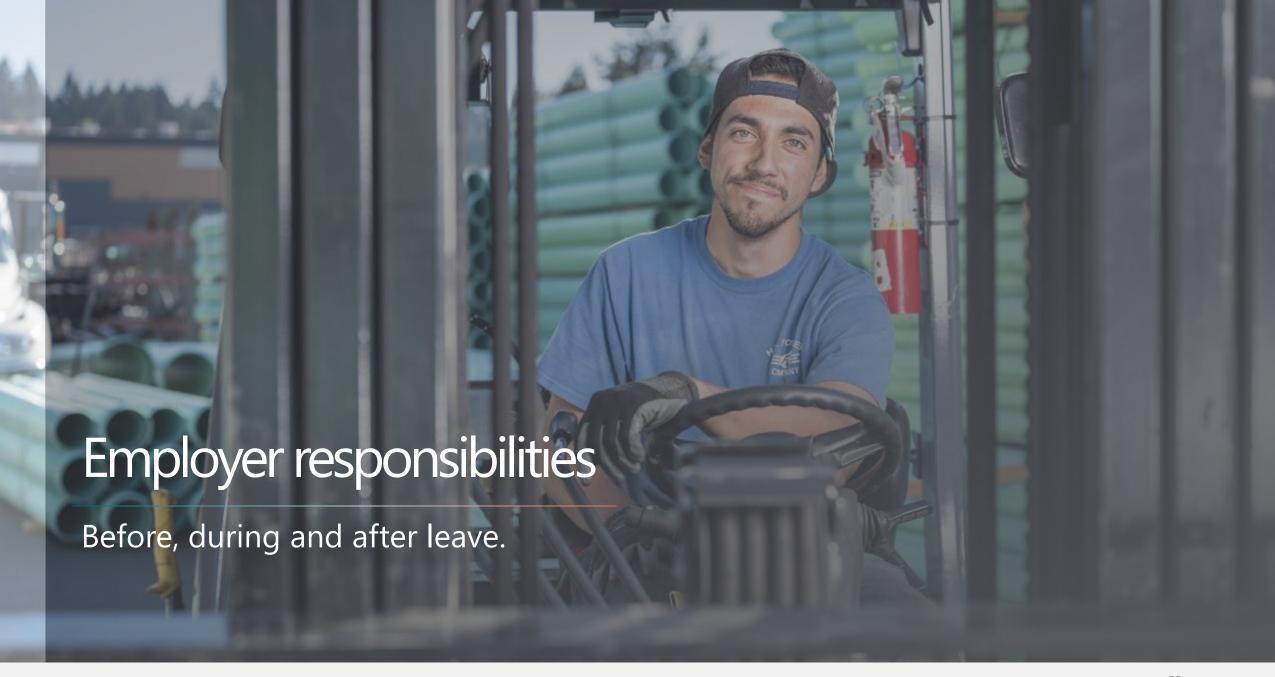
Paid leave from work to care for yourself or a family member.

You claim leave directly from the state, not your employer.

Benefit is paid directly to you, not through your employer.

Employer can not prevent you from using Paid Family and Medical Leave.





Before leave



Collect Premiums

0.4% of gross wages, shared by employer (36.667%) and employee (63.33%).

paidleave.wa.gov/premiums



Report Hours & Wages

Separate from UI reporting, but on the same calendar.

paidleave.wa.gov/reporting



Employee Notification

Workplace poster and notification of rights.

paidleave.wa.gov/employers

Notification to employee

Employers must:

- 1. Display workplace poster
- 2. Give notice of rights

Available at PaidLeave.wa.gov/employers



During leave



Continuation of health benefits

If required under FMLA, benefits must be continued. If employee pays portion, must be allowed to continue paying.

Continuation of health benefits

An employer must continue health benefits when:

- An employee uses Paid Family and Medical Leave
- Is required to by federal FMLA



*The department is continuing to develop administrative rules around this topic and will have more information soon.

After leave



Job protection

Similar to FMLA, an employee may be eligible for the same, or equivalent job when returning from leave.

Job protection

Return to the same, or similar, position when a worker:

- 1. Works for an employer who has 50 or more employees for 20 weeks or more.
- 2. Has worked for that employer for at least 1 year.
- 3. Has worked 1250 hours for that employer in the last year.



Employer responsibilities - Review

BEFORE	DURING	AFTER
 Collect premiums 	 Continue health benefits (If applicable) 	 Job protection (If applicable)
 Report hours and wages 	аррпсавте)	

Notify employees

Learn more







Upcoming webinar series
Paidleave.wa.gov/events

Employer Toolkit
Paidleave.wa.gov/employers

6 things to know...

Paidleave.wa.gov/workers

Contact us



833-717-2273



paidleave@esd.wa.gov



paidleave.wa.gov



Top thee things you can do leverage your tax dollars...

1. Visit our sites

 Spend 15 minutes on each our new websites southcentralwdc.com; workSourcewa.com; paidleave.wa.gov; sharedworkwa.com, esd.wa.gov/wotc and learn more.

2. Contact us

• Start with your local business resource, Michelle Smith, Employer Engagement Analyst, South Central Workforce Council at 509-574-1950.

3. Follow us on











Business-Friendly Programs







Presenters:

- Celia Nightingale
- Andrew Bryan

Preview slide show on business.wa.gov/sbrr

www.lni.wa.gov



Small Business Requirements and Resources

Presenters:
Cindy Autuchovich
Quinn Dickason

March 3, 2020



Small Business REQUIREMENTS & RESOURCES

Thank you.

